



2022年4月18日

產品價格收費調整 – 2022年5月1日生效

親愛的客戶：

自2022起，持續的全球危機的影響仍然存在，加上無法預期的俄烏戰爭，更深刻影響所有市場的原物料短缺、運輸延誤以及產品和服務價格的大幅上漲，影響繼續擴大。

Hilti一直在努力減輕這些上漲並減緩對我們客戶的影響，但前所未有的市場震盪狀況顯示，鋼鐵、塑料、化學品和晶片等材料的價格繼續大幅上漲。截至2022年4月，鋼鐵為主原物料增加50%以上，化學藥劑及相關產品也有45%不等的漲幅，運輸成本也仍居高不下。

在繼續致力於為您提供最新的產品和服務創新的同時，我們仍不斷努力提高我們的服務效率，並盡力減少相關製造成本增加對您的影響。但是，面對大環境眾多不利因素，我們的產品價格將從2022年5月1日起進行調整，運費不在本次調整中。

產品價格

請聯絡您的客戶經理或於2022年5月1日後登入網站：www.hilti.com.tw了解最新產品及服務價格。

送貨服務收費不在本次調整中，但詳細價格如下：

送貨服務	訂單金額 > 3,000 NTD (未稅)	訂單金額 ≤ 3,000 NTD (未稅)
標準送貨 (非網絡上採購)	170 NTD	250 NTD
標準送貨 (網絡上採購)	110 NTD	250 NTD
快遞當日送貨 (僅限特定區域*)	270 NTD	350 NTD
週六送貨 (不含偏遠地區*)	270 NTD	350 NTD
維修取貨&運送 (保固期外)	190 NTD	190 NTD
特殊要求送貨	依要求報價	依要求報價
MT/MQ 吊掛系統送貨	依要求報價	依要求報價

*詳情請參考我們的網站或聯繫客服

如您對這次更改有任何疑問，或需要進一步了解，請直接聯繫您的喜利得客戶服務經理或我本人，chris.lo@hilti.com。

我們衷心期待您能夠理解此次價格調整決定，本公司會致力與您持續多年合作的夥伴關係。

順祝 商祺！

盧俊文
台灣區總經理
喜利得 (台灣) 股份有限公司



18 April 2022

Hilti Product Price Adjustment – effective on 1st May 2022

Dear Valued Customer,

Since 2022, the effects of the ongoing global crisis remain and continue to widen with material shortages, unexpected Russian-Ukrainian war, transportation delays, and significant price increases across products and services in all markets.

Hilti has worked continuously to mitigate these increases and limit the impact on our customers, but unprecedented market conditions have shown that materials such as steel, plastic, chemicals, and microchips continue to experience drastic price increases. Steel has increased by over 50% and chemical material also has 45% increase by only 2022 April.

While keeping our continuous commitment to provide you with the latest innovation in products and services, we also continuously strive to improve our business efficiencies and minimize the impact of these increases in associated manufacturing cost to you. However, based on the unfavorable factors, our product prices will be adjusted from **1st May 2022**.

Product Prices:

For product and services prices, please contact your Account Manager or login at www.hilti.com.tw after 1st May 2022.

Delivery Charges (not in adjustment this time):

Delivery Services	Order value > 3,000 NTD (before VAT)	Order value < = 3,000 NTD (before VAT)
Standard Delivery (via CS/TS)	170 NTD	250 NTD
Standard Delivery (via online)	110 NTD	250 NTD
Express Same Day (only for specific area*)	270 NTD	350 NTD
Saturday (exclude remote area*)	270 NTD	350 NTD
Repair Pick-up & Delivery (out of warranty)	190 NTD	190 NTD
Special Request Delivery	On Request	On Request
MT/MQ Channels Delivery	On Request	On Request

*Please refer to our website or contact Customer Service for details

Should you have any questions regarding these changes, or require further details, please do not hesitate to contact your Hilti Account Manager or myself directly at chris.lo@hilti.com.

We appreciate your understanding to this decision, and we remain committed to our ongoing partnership.

Yours sincerely,

Chris Lo
General Manager
Hilti Taiwan